



Pine
Technical
College

Leading the way to your training needs!



Increasing Sales in a Down Market

December 2, 2009

**Event begins at 11:30-12:30 networking lunch,
Program from 12:30-3:30pm.**

Cost: \$50.00

Wings North

Pine Technical College
along with

**WINGS
NORTH**

This workshop targets key result areas where many sales professionals stumble and gives corrective action methods for each area. Target areas include; professionally prepared literature, websites, dress and grooming, speech, tailored presentations, cold calling, references, time management, enthusiasm, goal setting, self motivation, and practice!

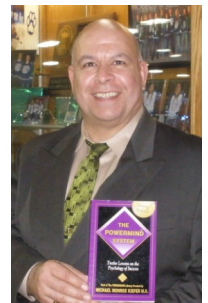
RSVP

**Heidi Braun MA, CPP,
Customized Training/Continuing Education,
(320) 629-5178 Cell (612) 387-5165
Email: braunh@pinetech.edu**

Instructor: Michael Monroe Kiefer

Michael Monroe Kiefer has a M.S. degree from Texas A&M University in genetic engineering. He ran a multi-million dollar DNA Fingerprint research lab for seven years before founding The POWERMIND Project on human potential in 1990.

Over the years Michael's research team shares their results with the public. In 1996 The POWERMIND System, Power of Will book was published. Viewed today as a pioneering work in the personal development field. Rereleased and updated in 2009 it continues to help struggling Americans become masters of their circumstances.



**Wings North
Clubhouse**

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